Netformx AssetXpert™

Rich assessments and predictive maintenance to keep your customer's network fresh and secure

Netformx AssetXpert™ gives IT solution providers and managed service providers (MSPs) enhanced visibility into customer networks, delivering a "Network Source of Truth". The solution discovers what's in the network and its physical and logical topology. The solution also identifies network asset details, such as End-of-Life (EOX), CVE (Common Vulnerabilities and Exposures), and PSIRT (Product Security Incident Response Team) issues. AssetXpert then analyzes and enriches the data to assess vulnerabilities and identify and prioritize alerts. Technology refresh a nd subscription renewal opportunities are also identified.

Rich Discovery for IT Consultant Projects

AssetXpert is an ideal solution for IT Consultants, solution architects, and sales engineers that are being tasked with new and different types of projects that are reliant on having a comprehensive network view.

Understanding the actual state of a customer's network, not just the planned architecture, is critical for baselining, various assessments and projects, such as security posture evaluations, vulnerability scans, health checks, compliance reports, and managed services proposals.

AssetXpert has significant time-saving efficiencies that eliminate the manual drudgery of piecing together the EoX information such as Last Day of Support or Service.

Earn Cisco Customer Assessment Incentives

AssetXpert is the fastest path to earning Cisco's new $7500 reward for the **"Customer Assessment Incentives"** program and added Network Refresh revenue.

AssetXpert is the recommended solution to meet Cisco's technology assessment requirements and to automate a portion of the proof of performance.

The Benefit with AssetXpert Assessments

IT Consultants can automatically discover a customer's actual network for baselining, technology refresh, and enhancement opportunities.

- Get an accurate, multivendor network picture in minutes with easy-to-use, lightweight docker
- Network Source of Truth comprehensive baselining; physical and logical topology mapping
- Automatic device inventory, status and configuration details, from topology to node level
- Know when network devices will be EoX and reach various milestones in their serviceable lifespan

- Identify security vulnerabilities and compliance issues
- Enriched data identifies devices needing upgrade, replacement, or enhancement
- Results automatically available on a dashboard
- Simplify earning Cisco **"Customer Assessment Incentives"** and delivering the Proof of Performance.

Netformx AssetXpert

ASSESSMENTS
COMPLIANCE REPORTS
HEALTH CHECKS
SECURITY POSTURE
VULNERABILITY SCANS
TECHNOLOGY REFRESH
MSP MAINTENANCE

Keep MSP Customer Networks Humming

With AssetXpert, MSPs can deliver first-rate service by ensuring your customer networks consistently run at high reliability and resilience—without failures from IT or cybersecurity issues with regular network assessments and predictive network maintenance.

The MSP can benefit from rich assessments just like an IT Consultant, but with more frequent scans to stay on top of the network's condition.

The AssetXpert Difference for the MSP

MSP Operations can provide better business outcomes for their customers.

- Accurate network baselining and assessments, focusing on the network, not just devices
- Networks are kept fresh with insight to technology upgrade requirements
- Remote ongoing discovery data streamlines network maintenance
- Standardized network architecture and equipment and best practices

- Proactive maintenance to avoid problems before they occur
- Enhanced network security posture
- Differentiate from the competition by providing end-customer portals
- Investment in tooling can be shared across multiple teams

Netformx tools also organize, track, and manage at a glance Cisco SmartNet® contracts, software subscriptions, and customer assets, so you have easy access to data on your customer's renewal situation and can prioritize actions and ensure renewals are done on time.

If you want to learn more, talk to your account manager or **sales@netformx.com**.

About Netformx

Netformx improves Managed Service & IT Solution Providers profitability and efficiency. MSPs can deliver a premium service for customers' multivendor networks with accurate assessments, proactive network maintenance and optimized network security posture. Solution Providers can accurately design IT network proposals and maximize Cisco program rebates for Direct and Disti deals. Learn more at **netformx.com**.

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